



Martina Jus, Executive Director for International Affairs and Export Credit Insurance at HBOR

Martina Jus is a senior top executive with long achievements record in the fields of Export Credit Insurance activities, EU funds and financial instruments and International Affairs. In the 2012-2014 period Martina assumed the Management Board Member mandate of the Croatian Government Agency for SMEs and Investments (HAMAG) where she successfully led several initiatives that resulted in re-establishing the Agencies' position and recognition within local and international stakeholders and strengthened Agencies' role as the reliable partner for businesses. In the 2014-2017 period Martina was one of the Management Board Members in the Croatian Bank for Reconstruction and Development (HBOR), entitled for concrete achievements that contributed to the institution's operationalisation advancement, internationalisation, and competencies development, with particular successes in running EU funds and financial instruments programs within HBOR. In her current role as the Executive Director for International Affairs and Export Credit Insurance, Martina is responsible for export credit insurance products including short-term business, MLT business, and cover for liquidity loans and performance bonds for exporters where HBOR acts as a national export credit agency. Additionally, Martina is responsible for maintaining successful relations with international financial institutions and associations, development and promotional banks, and export credit agencies.

Martina holds an LLM (Master of Law) from the University of Zagreb and earned her admission to the Bar in 2004. At the onset of her career, she practiced her legal expertise by working in several expert and managerial positions.