

## **OECD/Euromoney Conference on Long-term Investment Financing**

Thursday 19 and Friday 20 November 2015 Hotel Marriott Champs Élysées, Paris

Draft Agenda

## Thursday 19 November:

08.00-09.00	Registration and Coffee Foyer and Salon 1	
	MORNING SESSIONS Salon 2	
09.00-09.10	OECD Welcome: Stefan Kapferer, Deputy Secretary-General, OECD	
09.10-09.15	Euromoney Welcome: Christopher Garnett, Director, Euromoney Conferences	
09.15-09.35	Investment Financing in the European Union Keynote Address: Ignazio Visco, Governor, Bank of Italy	
09.35-09.50	The OECD Long Term Investment Project: Raffaele Della Croce, Lead Manager, LTI Project, OECD	
09.50-11.00	Panel I: Long-term Investment in a Volatile Market: Investment Policy Implications	
	Institutional investors face a persistently challenging investment environment. Future return expectations are low while volatility expectations remain elevated. Persistently low growth translates into higher potential contributions and fundraising in order to meet future payments. What can long-term investors do when asset prices are volatile, interest rates are low, and growth is elusive?	
	• What are the most salient trends amongst institutional investors in this challenging investment environment? Much is said about the search for yield, but what about the search for growth?	
	<ul> <li>Given historically low interest rates, what are the policy and asset allocation implications for institutional investors? What about direct lending and credit opportunities?</li> </ul>	
	• In the post global financial crisis period, are institutional investors better protected against potential financial shocks? What are investor perceptions of financial risks?	
	• Overall trends in asset allocation indicate a continued increase in so called alternative investments. Yet some funds are drastically changing some alternatives programmes, citing high costs and lacklustre returns. How can investors optimise allocations to alternative investments and maximise long-term value-add?	
	• Is the regulatory and supervisory framework adequate to address shifting risk profiles of investors that embrace alternative asset allocation models (such as factor investing) and investments? Is the risk of being "different" an impediment to implementing non-traditional asset allocation techniques or asset classes?	
	Moderator: Christopher Garnett, Director, Euromoney Conferences Panellists: Alain Bokobza, Head of Global Asset Allocation, Societe Generale Cross Asset Research	
	Edwin Cass, Senior Managing Director and Chief Investment Strategist, Canada Pension Plan Investment Board	
	Jérôme Haegeli, Managing Director, Head of Investment Strategy, Swiss Reinsurance Company	
	Chris Hitchen, Chief Executive Officer, Railways Pension Trustee Company (RailPen) Matt Whineray, Chief Investment Officer, New Zealand Superannuation Fund	

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SOCIETE GENERALE Corporate & Investment Banking

11.00-11.30	Coffee Break Salon 1
11.30-12.35	Panel II: Regulation and Long-termism: Addressing Barriers to Long-term Investment Finance
	Appropriate financial market and institutional investor regulation can promote financial stability and confidence in markets. Yet regulation needs to be balanced with fiduciary duty and long-term investment philosophy, which itself can have positive economic impact. Are regulators and policymakers doing enough to encourage long- term investment?
	<ul> <li>Are accounting rules, financial markets regulation, and prudential oversight of pension funds and insurance companies conducive to long-term investment? Have rules in OTC derivatives markets affected long-term investors?</li> </ul>
	<ul> <li>How do regulatory pressures, such as the need to mark assets to market, affect institutional investors' ability to deliver long-term success? Does this fuel procyclical behaviour?</li> </ul>
	Moderator: Chris Ostrowski, Director, Long-term Investment, Euromoney Conferences
	Panellists: Sara Bonesteel, Managing Director, Head of Portfolio Strategy, Prudential Financial
	Olav Jones, Deputy Director General, Director of Economics and Finance, Insurance Europe
	Scott Kalb, Executive Director, Sovereign Investor Institute and Former Chief Investment Officer, Korea Investment Corp
	David Whiteley, Chief Executive Officer, Industry Super Australia
12.35-14.00	Lunch Salon 1
	AFTERNOON SESSIONS Salon 2
14.00-14.20	Other People's Money
	Keynote Address: John Kay, Visiting Professor of Economics, London School of Economics and Author, Other People's Money
14.20-14.35	Interview Session: Impact of Tax Reforms Discussed at G20 Level (e.g. BEPS) on Institutional Investors
	Speaker: Tom Neubig, Deputy Head of the Tax Policy and Statistics Division, OECD
	Interviewed by: Giada Vercelli, Content Director, Euromoney Conferences
14.35-14.55	Keeping Promises in a Low Interest Environment - Pension Funds and Insurance Companies: Can the Promises be Kept?
	Speaker: Adrian Blundell-Wignall, Special Adviser to the Secretary-General and Director, Directorate for Financial and Enterprise Affairs, OECD

14.55-15.55	Panel III: Emerging Markets: Long-term Finance as a Vehicle for Growth and Development	14.55- 15.25	Deep Dive Sessions Le Louvre
	Emerging markets have powered global growth over the last decade. Yet volatility in emerging markets has been historically higher than in advanced economies, much of which has been due to investor perception of risk and sometimes herding behaviour when investors sell assets during periods of financial stress. With performance diverging across markets, how should investors evaluate opportunities?		Deep Dive Session: Investment Opportunities in Sharjah
	<ul> <li>Through which markets have investors gained exposure to emerging markets (equity, debt, private markets)? Have global institutional investors adjusted their allocations to emerging markets investments? In what areas do they see opportunities?</li> <li>Infrastructure investment in emerging markets: What has the investor experience been thus far? How do investors gain exposure to infrastructure investment in emerging markets?</li> <li>How can institutional investors play a role in the Addis Ababa Action Agenda for financing development (an agenda that promotes social inclusion, environmental protection, poverty alleviation, and innovation)?</li> </ul>		Hosted by: Sharjah Investment and Development Authority - Shurooq
	<ul> <li>What are some of the barriers -regulatory or market- that institutional investors face when considering investments in emerging markets? How can they be overcome?</li> </ul>	_	
	Moderator: Joel Paula, Policy Analyst, LTI Project, OECD Panellists: Yann Burtin, Senior Underwriter, MIGA, World Bank Group Georg Inderst, Principal, Inderst Advisory Nicky Prins, Chief Director, National Capital Projects Unit, Governance		
	Technical Advisory Centre, National Treasury, South Africa Axel Röhm, Head of Emerging Market Debt, PGGM Investments		
15.55-16.20	Axel Röhm, Head of Emerging Market Debt, PGGM Investments         Coffee Break         Salon 1		
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## Friday 20 November:

08.30-09.00	Registration and Coffee Foyer and Salon 1
	ALL SESSIONS Salon 2
09.00-09.10	OECD Welcome: Juan Yermo, Deputy Chief of Staff, OECD
09.10-10.10	Panel V: Good Governance and Long-term Value Creation
	The investment strategy and the degree of corporate governance engagement by institutional investors is closely linked to their business model. For some, active firm-specific engagement in a few companies is important, while others primarily rely on a hands-off approach linked to broad index or trading practices based on technical analysis. What governance practices at the institutional investor level facilitate long-term value creation at all levels of the investment chain?
	<ul> <li>How do institutional investors verify that their actions with respect to ESG have net benefits for individual beneficiaries as well as long term positive effects for the economy as a whole?</li> </ul>
	<ul> <li>When are mandatory laws and regulations necessary to address ESG as opposed to commercially motivated initiatives by institutional investors?</li> </ul>
	On what matters are institutional investors and corporate leaders most likely to disagree when it comes to corporate strategies for long-term value creation?
	<ul> <li>What is the role of regulators and policymakers in promoting ownership engagement and long-term value creation amongst good institutional investors and corporations?</li> </ul>
	Moderator: Mats Isaksson, Head, Corporate Affairs Division, OECD
	Panellists: Nathan Fabian, Director of Policy and Research, PRI
	Claudia Kruse, Managing Director, Head of Governance and Sustainability, APG
	Rob Lake, Principal, Independent Responsible Investment Adviser, Rob Lake Advisors
	Raj Thamotheram, Founder and Chief Executive Officer, Preventable Surprises
	Kerrie Waring, Managing Director, International Corporate Governance Network
10.10-10.40	Coffee Break Salon 1
10.40-11.40	Panel VI: Long-term Investment and Clean Energy Finance
	As the costs of solar, wind, and energy storage continue to decline and technologies advance, new possibilities are emerging to increase renewable energy investment – simultaneously helping policymakers achieve the 2 degree Celsius cap to pre-industrial global temperatures. What opportunities exist for institutional investors?
	• Institutional investors are important stakeholders in the COP21 discussions. Depending on whether
	agreements are reached regarding climate change, how are investors prepared to respond to the policy outcome?
	<ul><li>outcome?</li><li>Is a lack of or unstable policy/regulatory environment a barrier to institutional investment in clean</li></ul>
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11.40-12.30	Special Session : Policy Conclusions and G20 Agenda on Long-term Investment and COP 21
	Discussants: Franco Bassanini, President, Long-Term Investors Club
	André Laboul, Deputy Director, Directorate for Financial and Enterprise Affairs, OECD
	Manuela Zweimueller, Head of Regulations, European Insurance and Occupational Pensions Authority (EIOPA)
12.30-12.45	Closing remarks: Angel Gurría, Secretary-General, OECD

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