

European Parliament Committee on Budgets

A Public hearing on new financial instruments and the role of national promotional banks for the benefit of SMEs



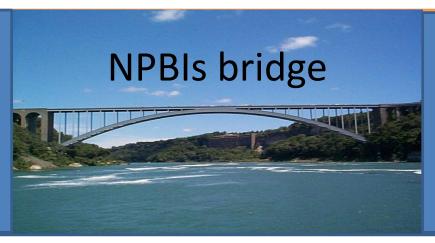
The role of financial instruments

Public value	financial return/Risk/Term	Funding instruments		
n.a.	Higher Lower Shorter return risk term	Commercial finance		
Technical Economic Environmental Social Governance	Normal Longer risk/return Term	EIB/NPBs finance		
	Lower Higher Longer return risk term	Joint EIB-NPBIs and budget Instruments		
	Very low Very or high n.a. negative risks return	Budget grants		



Role of NPBIs

Public administration budget/grant culture



Private sector/markets financial instruments culture

- Publicly owned and controled
- Promote public policy
- Capacity to assess the public value
- Advisory role

- Commercially run on sound banking principles
- Not for profit
- Political independence
- Proximity and knowledge of local clients



EU central budget guarantee



EIB equity and junior lending



Private sector senior lending

ESIF budget guarantee



NPBIs equity and junior lending



Private sector senior lending



Enterprises in Europe

Emplyees/ Turnover		Numer of Enterprises		Number of Emplyees		GDP* (in Mio. €)	
< 10	< 2m	19.143.000	92,2 %	38.400.000	29,6%	1.307.000	21 %
< 50	< 10m	1.357.000	6,5 %	26.800.000	20,6%	1.143.000	18,5 %
< 250	< 50	226.000	1,1 %	22.300.000	17,2%	1.136.000	18,5 %
		20.726.000	99,8 %	87.500.000	67,4%	3.586.000	58,0 %
		43.000	0,2 %	42.300.000	32,6%	2.591.000	42,0 %
		20.769.000	100,0 %	129.800.00 0	100%	6.179.000	100,0 %
	< 10 < 50	< 10 < 2m < 50 < 10m	Turnover < 10	Turnover < 10	Turnover 410 42m 19.143.000 92,2 % 38.400.000 450 40m 1.357.000 6,5 % 26.800.000 4250 450 226.000 1,1 % 22.300.000 20.726.000 99,8 % 87.500.000 43.000 0,2 % 42.300.000 20.769.000 100,0 % 129.800.00	Turnover < 10 < 2m 19.143.000 92,2 % 38.400.000 29,6% < 50 < 10m 1.357.000 6,5 % 26.800.000 20,6% < 250 < 50 226.000 1,1 % 22.300.000 17,2% 20.726.000 99,8 % 87.500.000 67,4% 43.000 0,2 % 42.300.000 32,6% 20.769.000 100,0 % 129.800.00 100%	Turnover (in M) < 10 < 2m 19.143.000 92,2 % 38.400.000 29,6% 1.307.000 < 50 < 10m 1.357.000 6,5 % 26.800.000 20,6% 1.143.000 < 250 < 50 226.000 1,1 % 22.300.000 17,2% 1.136.000 20.726.000 99,8 % 87.500.000 67,4% 3.586.000 43.000 0,2 % 42.300.000 32,6% 2.591.000 20.769.000 100,0 % 129.800.00 100% 6.179.000

Source: Eurostat 2011 / National Statistics Offices of Member States/Cambridge Econometrics/Ecorys
GVA = a measure in economics of the value of goods and services produced in an area. It is output minus intermediate consumption without taxes, including subsidies



EU Financial Regulations

Main messages for possible changes:

- Treat grants and financial instruments differently
- Ensure enough flexibility and lean procedures
- Make use of NPBIs